RS

Order Quantity	<u>Item #</u>	UPC	Description	<u>Case Cost</u>	<u>Units per case</u>
		25283103842	SB House Blend 2.0	\$ 116.80	128
		25283103866	SB Rain Forest 2.25	\$ 131.40	128
		25283103880	SB Adventure 2.5	\$ 140.60	128
		25283108939	SB Dark Roast 2.25	\$ 131.40	128
			SB Decaf	\$ 47.90	42

Ship Date:	
Customer #	
Store #	
Store Name	
Store Address	
Authorized Sig.	

Shuffle Bean Premium Coffee Program **Cost per Cup Analysis** Assumptions: Each cup being filled 1 oz less than capacity

Award Winning Coffees

1 brew is 72 fluid ounces

Product	Case Cost	Units per Case	Cost per Brew	Cost per Cup	Cost per Ounce					
House Blend 2.0 oz	\$ 116.80		\$0.913	\$0.14	\$0.01					
Rain Forest Blend 2.25 oz	+		\$1.027	\$0.16	\$0.01					
Adventure Blend 2.5 oz	\$ 140.60		\$1.098	\$0.17	\$0.02					
	+		<i>Q</i>	~~· ···	<i> </i>					
Cost Per Cup										
Product	12 oz	16 oz	20 oz							
House Blend 2.0 oz	\$0.14	0.19	\$0.24							
Rain Forest Blend 2.25 oz	\$0.16	0.21	\$0.27							
Adventure Blend 2.5 oz	\$0.17	0.23	\$0.29							
Cups & Lids with bar codes										
Product	Case Cost	Units per Case	Cost per Cup	Suggestive Retail						
16 oz Cups	\$56.63	500	\$0.113	1.49						
20 oz Cups	\$75.20	500	\$0.150	1.79						
12-20 oz Lids	\$28.37	1000	\$0.028							
Profit Analysis of House Blend										
Coffee	2.0 oz	2.25 oz	2.5 oz							
Cost for product	\$0.20	\$0.157	\$0.17							
Cost for cup	\$0.113	\$0.113	\$0.113							
Cost for lid	\$0.028	\$0.028	\$0.028							
Total	\$0.344	\$0.298	\$0.31							
Sell Price	\$1.29									
Profit per Cup	\$0.95									
Profit per Case	\$220.06									
Margin	73%									